



1. Date

M	M	D	D	Y	Y	Y	Y
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## Application for a Pre Shipment Seller Loan

To: HSBC Bank USA, National Association

### For Bank Use Only

Loan No. 

Due Date

M	M	D	D	Y	Y	Y	Y
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### 2. Application

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

*(Please attach documents as applicable under your facility agreement)*

Packing Credit - Under a Export Letter of Credit (LC)

Manufacturer's Advance - Not Under Export LC

### 3.1 Customer Name

### 3.2 Customer Address

### 3.3 Name of Contact Person

### 3.4 Customer Tel/Email

### 3.5 Export Account Number

### 4. Buyer/LC Applicant *(full name and address)*

### 6.1 LC/Purchase Order/Contract/Accepted Pro-Forma Invoice Number:

### 6.2 LC Currency

### 5.1 Loan Currency

### 6.3 LC Amount

### 5.2 Loan Amount

### 6.4 LC Issuing Bank

### 5.3 Interest Rate

### 5.4 Loan Tenor

Days

### 7. Proceeds Disposal

Credit proceeds to our account No.

### 6.5 Latest shipment date *(for loans under Open Account only)*

M	M	D	D	Y	Y	Y	Y
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### 8.1 Manufacturer's Name

### 6.6 LC Expiry Date *(For loans under LC only)*

M	M	D	D	Y	Y	Y	Y
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### 8.2 Goods Description

**9. Documents Attached**

Invoice Bill of Lading Airway Bill Purchase Order

LC Contract of Sales Insurance policy

Other Documents *(please specify)*

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**10. Charges and Interest**

Debit charges to account no.

*(if different from account No. for proceeds disposal - section 7)***11. Other Instructions****12. Insurance**

Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days.

A copy of the policy is on file and with the HSBC Trade Services team.

Insurance already arranged under an Open Policy held by HSBC

**13. At Maturity**

Debit our account no.

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☐

Convert at Spot Rate

☐

Under forward contract no.

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for the principal amount of the Loan, together with accrued interest and charges.

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Exchange rate agreed with Treasury.

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Dealer Name:

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Date:

M	M	D	D	Y	Y	Y	Y
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For Loans under LC only - Negotiate Export LC (mentioned above) and utilize the proceeds to repay the loan. Please debit/credit the balance *(if any)* to our account no. 

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*(Please submit relevant forms to negotiate Export LC)*

For Loans under Open Account only - Further instructions will be placed for post-shipment financing to settle the loan.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application, the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorized Signatories**